

Subject: Producer Communications – Get Quotes Back Quicker!

Date: November 2, 2022

Brief Overview: This is an update and reminder about our new business RFP requirements.

I hope everyone is surviving 4th quarter and you are doing well. It is our wish to get you quotes back as quickly as we are able. We need your help to do that.

- If the group has a current level-funded or self-funded policy, **then we require claim experience**. Think Cigna and UHC level funded.
- **Make sure your census is complete** with first and last names (legal names preferred), dates of birth, gender assigned at birth, home zip code, and employee tier (EE/ES/EC/ESC) or dependent info.
- We need **current rates, current plan information, and renewal rates** for ALL RFP's. Please send us a copy of the renewal if possible. Premera requires the renewal exhibit on outside Premera Association business (example: AllTech).
- **Include the specific incumbent program** with your RFP; if the group is with Regence AllTech or UHC All Savors, please let us know with your RFP request.

***Transitional Pricing Note:** our carrier is Premera Blue Cross and we must adhere to transitional pricing if the incumbent carrier is another Premera Association; please note that WTIA will decline to quote these RFP's if you send them over.

Last note: We want to see all your quotes for tech and professional service companies; let our team determine if we can write it under our program! See my previous email that discusses this further [here](#).



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