

Subject: Exciting New Partnerships: WTIA, UnitedHealthcare, & Delta Dental

Date: 8/17/2023

We're excited to introduce a dynamic partnership between the Washington Technology Industry Association (WTIA) and **UnitedHealthcare** for medical benefits and **Delta Dental** for dental benefits **effective 12/1/2023**. This partnership deepens our commitment to bring benefit solutions that support our members as their workforce expands nationally.

WTIA will offer affordable UnitedHealthCare options to all tech customers and begin quoting new business and sending out renewals **by the end of September**.

The WTIA health plan will no longer operate under Premera's "Transitional Pricing" mandate. As WTIA continues to offer forward-thinking benefits solutions, we're confident this new partnership will expand the number of companies we can serve together and further enhance the benefit designs you've come to appreciate.

Did you know that the majority of our current AHP member groups have employees in more than two dozen states across the country? Tech doesn't recognize borders and remote work makes that even more evident. Our new partnerships will allow us to serve *all* of our members better, no matter where their workforce happens to reside.

Here's what's new

Expanded network. Over one million Washingtonians are currently covered under UnitedHealthcare. This partnership grants us access to the vast Choice Plus network, encompassing more than 1.2 million doctors and 6,400 hospitals. This means nearly complete network availability for our WTIA members and their employees nationwide, not just in Washington.

Member-centric benefits

- **WTIA dedicated customer service team:** For swift, expert assistance.
- **24/7 virtual visits:** At no cost.
- **Exclusive programs & offers:** Including UnitedHealthcare Rewards, Apple Fitness, OnePass Gym Membership, and the UnitedHealthcare Vital Medication Program.

We'll continue to communicate more about this exciting transition over the weeks and months ahead. Stay tuned for details about **enhanced broker**

compensation, a seamless transition process with our new carriers and our great TPA Vimly, and our ambitious growth strategies to serve more tech companies and their employees across the country.

Your collaboration has been invaluable to us, and we're eager to embark on this next phase of the WTIA journey with you.

Warm regards,

WTIA, Delta Dental, and UnitedHealthcare Team

