

WTIA Transition Updates

By Raven Mencias • Nov 02, 2023

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Full Steam Ahead: New Business Updates



First off, we want to apologize for the late delivery of our quotes; we are now getting new business quotes out and will continue to get faster as we hone in and improve the underwriting process. If anything is outstanding feel free to check in with me on status.

Use Wired Quote whenever possible to expedite RFP's. You do need a paid version of Wired Quote to get the WTIA option. Quotes can still be submitted directly to health@watech.org; make sure you have a completed census and current/renewal plan info and rates.

Rolling renewals reminder: new business that comes on will have a 12-month contract from the effective date for all products purchased through WTIA.

- If they come on 1/1/2024 they will renew 1/1/2025.
- We will no longer have a single December renewal date for the Trust.

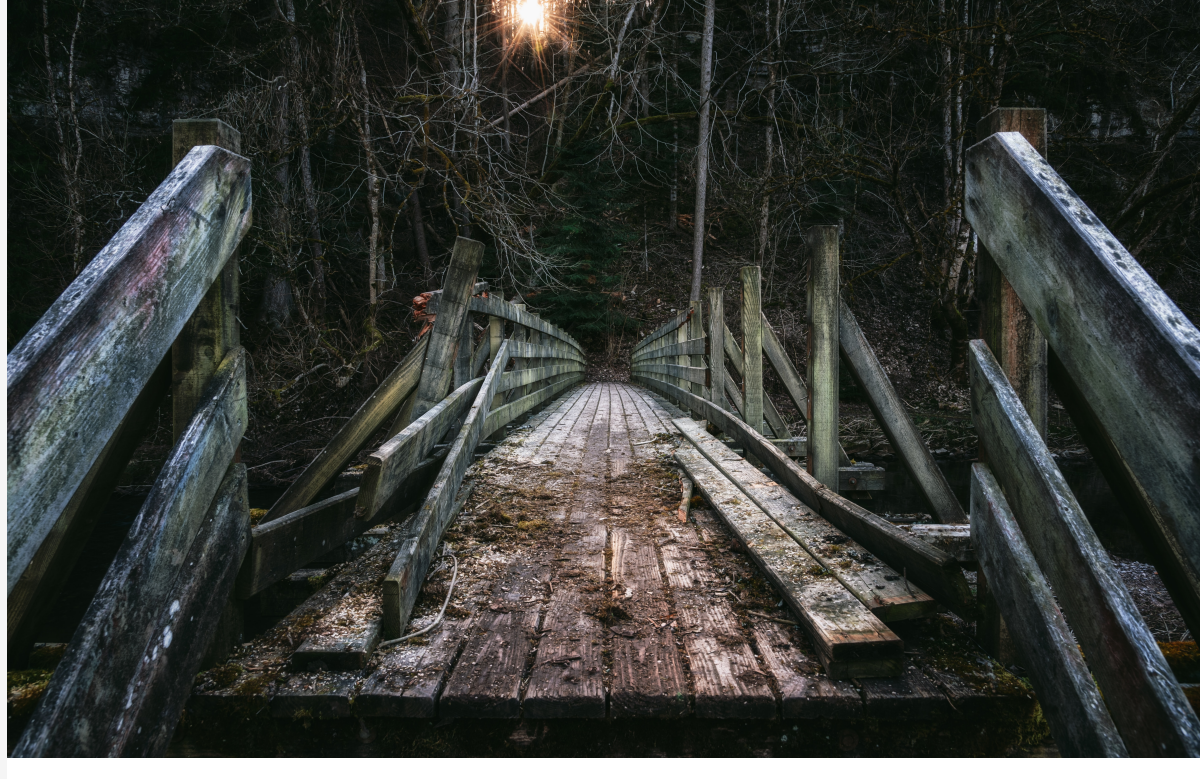
We negotiate! Make sure you look for my bold/yellow highlighted comment in the body of the email when we have a targeted group. We want to work with you on these groups to see if WTIA can be the best fit for your client. I will go back to underwriting and/or discount participation fees.

Industries we serve has been extended to even more professional service categories that serve the tech industry. Including but not limited to financial agencies, law firms, marketing and graphic design services, securities/investments, and much more! Send us your RFP and we will do the work for you and determine if we can quote them!

UnitedHealthcare Producer Incentive has been extended to new groups that come on 12/1/2023 and 1/1/2024. Agents will receive a one-time \$40 bonus per eligible enrolled employee for each eligible medical group they sell with WTIA under UHC.

- **Example:** An eligible agent sells 3 medical cases having a total of 50 enrolled employees with effective dates during the bonus period. That makes the agent eligible for a bonus of \$40 for each enrolled employee, so they earn a bonus of \$40 X 50, or \$2,000.

Deductible/OOPM Credits & Transition of Care to UHC from Premera



We know that members may feel like they are walking into the unknown with the transition of WTIA to UnitedHealthcare (UHC). We are doing everything we can to ease that transition for members.

Deductible/OOPM Credit Transfer: Premera has agreed to provide us with a Deductible/OOPM credit report for those renewing on our program and moving to UHC effective 12/1/2023. This will be received in the month of December to allow for claim runoff.

- If the applied credits result in an excess deductible or out of pocket maximum under the new WTIA plan, UHC will send the member a refund for that overage amount.
- Refund checks are typically received 20 business days after the credits were applied. Members must have a correct address on file with Vimly for the refund checks to be received.

Transition of Care/Prior Authorizations: Premera has agreed to furnish us with a medical and Rx prior authorization report to ease the transition of care from Premera to UnitedHealthcare.

- This will be delivered in December.
- We will have a dedicated transition of care team and customer service team at UHC to aid in this transition.
- If services are scheduled in December it is recommended that members proactively contact UHC customer service to start the process as soon as they have their ID# and contact their provider to send in that pre-authorization information for expedited processing.
- UHC customer service can approve a one-time, one-month override on certain medications that are strategically excluded or have clinical review requirements when the member is new to UHC pharmacy benefits. Contact the WTIA Dedicated UHC customer service number that will be on the back of the ID Card.

We appreciate your continued support of the WTIA Health Program.

- Should you have any questions please let me know at rmencias@watech.org.
- Renewal questions can be sent to witarenewal@watech.org.
- WTIA UHC pre-member website to look up medical providers and prescriptions: <https://www.whyuhc.com/wtia>

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