Let's Connect: I Want Your Feedback

As things have now settled down after a 4th quarter full of transition; I would love to connect with you to get feedback and provide training on our program. There are other important reminders in this newsletter as well.

Let's Connect; I Want Your Feedback

The WTIA understands that change can be challenging, yet we are committed to growing and maintaining a successful health program with our new partners UnitedHealthcare (UHC) and Delta Dental of WA. We believe that this transition will benefit our membership and bring more value to our program which is our ultimate goal.

We cannot do this without you; it's important as the front line communicators with our members and the market that you give us feedback so we can make any necessary adjustments and provide education needed to achieve this goal.

What's next:
- Connect with me to set up an in-person or Zoom meeting to get a refresher of our program with our new partnerships, get quoting and underwriting requirement updates, explore all the added new benefits to members, provide your feedback that you hear from the market, and find out how we can partner together in 2024 on new business. I would love to connect!
- Reply to this email or email direct at rmencias@watech.org to schedule a meeting.

New Business Changes

With our new program under UHC as of 12/1/23 we are able to quote more new business than ever before with added benefits.

Key Changes:
- 12-month rolling contracts; no more short plan contracts or a single renewal date of 12/1 for all products purchased through the AHP.
- 50% contribution instead of 75% for the employee only premium.
- Paring of up to 3 plans in any combination as long as the group has 10+ employees enrolling. No more dealing with a matrix.
- Several freebies that are member focused (see next section of this newsletter for more information).
- We can now quote Association Health Plans that are outside of UHC and companies that are headquartered in Clark County as long as 1 employee enrolls that lives in WA.
- Companies that are not headquartered in WA state but have a majority of employees in WA enrolling & have a WA address are now eligible.

Example:
- Group is headquartered in TX but has the following employees enrolling - 2 in WA, 1 in TX, 1 in OR, 1 in ID, and 1 in FL and has a WA address. WE CAN QUOTE THIS!

Send your RFP's through Wired Quote or to health@watech.org.

Reminder of Added Member Benefits

There are a number of added benefits the WTIA offers to enhance the member experience. These include:

- Cleo - a family support app that is free to employers and employees to support working members who are also caregivers.
- UHC Rewards - members can earn money (up to $300) or the cost of an Apple watch by participating in healthy activities.
- Real Appeal - a weight management support program.
- Vital Medication Program - 5 key medications are covered at 100% by UHC on all WTIA health for qualified brands.
- Navia HSA/FSA Banking - employers have the option to get an HSA, FSA, Limited FSA, or Daycare FSA through the WTIA where we pay the monthly administrative fees and there is no cost to employees.
- $0 Cost Virtual Visits through MyUHC.com - get 24/7 access to a provider for common conditions like allergies, flu, and sinus infections.

Go deeper:
- See a one page flyer of all freebies here.

Encourage Clients to Promote MySmile to their Employees!

MySmile is a fast and easy way for employees to manage their dental health online. Here’s why you should encourage your clients with WTIA Delta Dental coverage to promote MySmile:

- Anytime, anywhere access: 24/7 access to 825/ID card and benefit information.
- Don’t miss a thing: Get live texting with customer service, email notifications, and helpful digital reminders.
- Tools that really help you: Find the right dentist and estimate costs — so you always ‘know before you go.’
- Safe and secure: Your health information stays safe and secure digitally.

Text JOIN to 56675 to sign-up for MySmile or visit: deltadentalwa.com/mysmile

Learn more:
- We have a flyer on our website here.